FINANCIAL & TRANSACTIONAL SERVICES FOR THE

# Health Care Industry

Health Care Companies | Investment Management | Private Investors

At Weaver, we are focused on providing high-quality financial and transactional services to companies and investors in the health care industry. As a full-service firm with a dedicated health care practice, we provide a range of services directly to health care companies as well as to investment management and private investors.

The health care industry is a strategic priority for Weaver and we have invested in our practice accordingly to provide a full range of services to our clients. We take a coordinated approach to deliver services to your team, whether directly to a provider or to private equity management or investors. All parties have different goals and we have experienced professionals to address each.



#### More than ever, the health care industry is facing a changing landscape and uncertainty, which affects health care companies and investors of all types.

Demands to create higher value at lower costs, ever-changing reimbursement models, access to capital, IT/data security issues, and government policy top the list of concerns our clients' voice.

We help health care organizations and investors understand and promptly address these challenges. We also help address operational issues such as concerns with the revenue cycle, cost management pressures, staffing constraints and day-to-day operations. Our response is to provide customized, risk-based, cost-effective solutions that help solve problems and achieve success.



# EXPERIENCE

#### **Health Care Industry Experience**

Our team consists of people who have worked for years in both public accounting and in industry. In addition to traditional audit, Anna Stevens, CPA, and her team have a wide range of experience providing operational support services directly to providers, such as:

- Significant involvement with a revenue cycle department (centralized business office, admissions and health information management) for an \$80M per year post-acute care health system
- Oversight and management of budgets with department leaders for a health care system

#### **Private Equity/Investment Firm Experience**

Brian Reed, CPA/ABV, and his team work with health care investors in the often time-sensitive environment of deal-making, going beyond performing due diligence assistance to deliver services throughout the transaction and investment life cycle. Every scope of services is customized to our clients' situation, and every client receives senior-level service, high-quality results and unparalleled value.

- Developing a reimbursement model by payer source to record net patient service revenue
- Developing annual operating budgets
- Managing the operations of a physician management company that included physicians with multiple specialties



# KEY CONTACTS



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