

A close-up, black and white photograph of a stethoscope resting on a laptop keyboard. The stethoscope's chest piece is prominent in the center, with its tubing extending towards the top right corner. The laptop keys are visible beneath the stethoscope. A green triangle is positioned on the left side of the image, partially overlapping the text area.

VALUATION SERVICES FOR THE

Health Care Industry

Business Valuation | Transactions | Physician Compensation | Joint Ventures |
Management Services Agreements | IPR&D

Weaver's health care valuation professionals bring extensive experience in industry operations and transaction advisory services. As established thought leaders in the market, we deliver thorough and accurate valuations you can rely on, whether for compliance, financial reporting, tax purposes, compensation or mergers & acquisitions. Every day, our goal is to transcend your expectations.

Health care is arguably the most complex of all industries. Innovations in medical technology and the overall delivery of care are daunting enough. With constantly evolving regulatory oversight and the complexities of compliance, having a partner you can trust is more important than ever. Weaver can help.

Our trusted professionals have served clients of all types, from large, publicly-traded health care companies to solo practitioners. We have performed hundreds of health care valuation and litigation engagements for clients including, but not limited to, hospitals, physician practices, ambulatory surgical centers, imaging centers and other outpatient ancillary service facilities.

These are some of the valuation opinions Weaver can provide:

- ▶ Fair market value (FMV) opinions on health care companies for general transactional and management planning purposes
- ▶ FMV opinions for Stark Law compliance under Centers for Medicare and Medicaid Services guidelines
- ▶ FMV opinions for anti-kickback statute compliance under Office of Inspector General guidelines
- ▶ FMV for commercial reasonableness purposes
- ▶ FMV for tax purposes
- ▶ Fair value for general financial reporting requirements
- ▶ Valuation of physician compensation and value-based contractual arrangements
- ▶ Litigation Support

COMPENSATION VALUATIONS

Our valuation services specific to compensation arrangements include:

- ▶ Management services organizations (MSO) compensation
- ▶ Physician clinical compensation
- ▶ On-call compensation
- ▶ Physician administrative compensation
 - ▶ Medical Directors
 - ▶ Board of Directors
 - ▶ Consultants to life science and medical device companies

EXPERIENCE

Modern health care is delivered using a wide range of business models. Weaver understands that each model presents its own unique challenges and benefits, and we know how to reflect those differences in each unique valuation.

Our experience with different types of health care businesses includes:

- ▶ Physician practices
- ▶ Ambulatory surgery centers
- ▶ Cancer centers (radiation therapy and medical oncology)
- ▶ Diagnostic imaging centers
- ▶ Hospitals (general and long-term acute, inpatient rehabilitation, and specialty)
- ▶ Urgent care centers
- ▶ Home health and hospice
- ▶ Dialysis services
- ▶ Physical therapy
- ▶ Cath labs
- ▶ Diagnostic labs
- ▶ Infusion clinics
- ▶ Sleep centers
- ▶ Pharmacies
- ▶ Medical device, equipment and technology
- ▶ Free-standing emergency departments

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To learn how **Weaver** can assist with your health care or other valuation needs, call us at **800.332.7952** or visit us online at **[weaver.com/services/valuation-services](https://www.weaver.com/services/valuation-services)**