# Services to Help Green Businesses Grow

"We choose to do [these] things, not because they are easy, **but because they are hard.**"

#### –John F. Kennedy

Leaders of "green" (sustainable) businesses have chosen to do the hard things. To buck trends. To choose the path of innovation over an easier, more common road — because that's where tomorrow's biggest opportunities lie.

Whether you are inventing new carbon-capture technology, blending renewable fuels, developing a low-carbon supply chain or literally inventing a better lightbulb, Weaver salutes you. And while you work to solve climate-related or environmental problems, we can help you address business challenges.

The sustainability market offers unprecedented opportunities for all kinds of organizations — businesses, technology incubators, private foundations and philanthropic organizations, venture capital, NGOs, labor, private equity and governments at all levels — to cooperate in developing the extraordinary, technologically advanced, market-driven solutions that will allow your business not just to endure change but to thrive.

#### Weaver can help you seize tomorrow's opportunities.

We have extensive experience with established businesses in major sectors across the economy. We advise start-ups offering new technologies. We help energy companies achieve compliance with renewable fuels regulations. And we serve both public companies and young, growing businesses as they prepare for the leap to an initial public offering.

As a national, full-service certified public accounting firm, offering services from financial reporting to tax planning and regulatory compliance, Weaver can provide the support to help you succeed.



Innovative, fast-growing businesses with an eye on expansion and future acquisitions particularly need knowledgeable valuation professionals to rely on. Weaver can help you incorporate the risks of climate change to business models, value renewable tax credits and energy derivatives, value companies working across the clean energy space, provide robust project finance models, and more.

These are just a few of the services that Weaver can offer as we help you drive tomorrow's solutions.

#### Find out more:

#### Beau Butler, ASA-BV, CPA

Director, Valuation Services 832.320.7985 beau.butler@weaver.com

#### Wade Watson, CPA, CFE

Partner-in-Charge, Energy Compliance Services 832.320.3262 wade.watson@weaver.com

To learn how Weaver can help your green business grow, call us at 800.332.7952 or visit us online at weaver.com/services/ green-businesses

## How can Weaver help your green business?

#### Growing the Business

- Internal planning and baseline valuations
- Employee compensation studies
- ► ESOP formation & annual update
- Tax planning and compliance
  - 83(b) elections, 409A valuations Gift & estate tax issues R&D tax credits
- C-to-S corporation conversions
- Financial audits, reviews or compilations
- ► Risk management

#### **Renewable Energy and Fuels**

- Valuation of green energy derivatives
- Renewable fuels compliance
- ► LCFS (low-carbon fuel standard) compliance

### Next Step: Mergers, Acquisitions & IPOs

- Independent second opinion on outside offers
- M&A evaluations (buy-side and sell-side)
- Quality of earnings studies
- Pre- and post-money valuations for funding rounds
- Complex capital structure valuations (stock options, synthetic equity, incentive units, convertible equity and debt, and carried interests)
- Purchase price allocations
- Valuation of IPR&D, technology assets and patents
- Solvency and fairness opinions

