

# PRE-TRANSACTION SERVICES FOR LIFE SCIENCES



In an industry facing constant market-driven, regulatory and clinical changes, it's critical to maximize your company's value prior to entering the transaction process. Identifying areas of due diligence weakness, engaging a defender against buy-side due diligence and cleaning house with proper accounting are among some of the pre-transaction details you should consider.

With more than seven decades of experience providing a complete range of assurance and advisory services to life science clients, Weaver is able to leverage our firm's full breadth of knowledge and best practices to benefit your organization now and in the future.

## Transaction Advisory



- ▶ Financial due diligence (quality of earnings, quality of revenue, pre-transaction working capital assistance, synergies and savings)
- ▶ Buy-side and sell-side assistance
- ▶ Divestitures and carve outs
- ▶ Sell-side readiness
- ▶ Pre-transaction support

### **BRIAN TEEFEY, CPA**

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## CFO Advisory and Client Accounting Services



- ▶ Accounting system consulting, design and implementation
- ▶ Analytics and insights, KPI development and tracking
- ▶ Financial reporting assistance, including pro forma development
- ▶ Financial remediation and restatement
- ▶ Organization and strategic planning

### **ANNA STEVENS, CPA, CHFP**

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## Governance, Risk and Compliance Services



- ▶ Risk governance and compliance framework development
- ▶ SOX/regulatory readiness planning and control environment assessment
- ▶ Scalable control design across processes and systems

### **DAVID LANGE, CIA**

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## Transaction Tax



- ▶ Transaction structuring
- ▶ Tax modeling
- ▶ Due diligence
- ▶ Loss analysis

### **SEAN MULLER, CPA**

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## Valuation Services



- ▶ Business enterprise valuations (control- and minority-level)
- ▶ Intangible asset valuations of trade names, certificates-of-need and personal goodwill
- ▶ Complex capital structure valuations for multi-class equities or profit interests
- ▶ Fairness opinions
- ▶ Joint venture structuring

### **TYLER RIDLEY, MSC, CPA**

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## OUR INDUSTRY KNOWLEDGE. YOUR COMPETITIVE EDGE.

Industry insight and know-how is brought to each client relationship, and our tailored solutions are rooted in a deep understanding of the life science industry. Our life science practice is led by partners and professionals who understand the specific concerns, transactions and regulatory environments. We serve the medical community with dedicated life science teams that perform audit, tax and advisory services spanning HIPAA cybersecurity to business process improvement and transaction due diligence.

## WHAT OUR CLIENTS SAY

“I appreciate Weaver’s willingness to provide input on matters raised prior to the year-end audit’s beginning. The team is a perfect complement to our company culture, and I look forward to working with Weaver for many years to come.”

— Weaver Audit Client, Client  
Satisfaction Survey Comment

## WHY WEAVER?

Weaver is a national accounting and advisory firm with offices from coast to coast. We are highly attuned to the complex and ever-changing landscape of the life science industry with deep experience providing accounting and advisory services spanning biomedical device, medical technology, and device equipment companies. With an unwavering commitment to our clients’ success, acting with integrity and always striving to transcend expectations, Weaver is no ordinary accounting firm. We are nationally ranked by both INSIDE Public Accounting (IPA) and Accounting Today, including recognition as a Best of the Best firm by IPA in 2023.